

Safway Services Canada acquires Nel-Tekk Industrial Specialties

Safway® Group

As an industry leader with 11 locations, Safway Services Canada delivers safe, economical, high-performance access and industrial service solutions — THE SMART WAY™. From access and scaffolding product sales, rental, skilled labor and engineering to insulation, coatings and project management, Safway Services Canada provides multiservice solutions for projects of any size and scope.

Recently, Safway Services Canada acquired Nel-Tekk Industrial Specialties Inc. “Nel-Tekk is a great fit for Safway Services Canada,” said Steve Wilson, president of Safway Services Canada. “Nel-Tekk’s operating philosophy and passion for developing a culture of safety, understanding customer needs and exceeding expectations were very similar to Safway’s.”

Founded in 1987 to serve the Imperial Oil site in Sarnia, Canada, Nel-Tekk had completed thousands of insulation and abatement projects of all sizes, including numerous routine maintenance, capital projects and large, major shutdowns and turnarounds. Recognized for its expertise in the industrial sector, Nel-Tekk also had experience in commercial and institutional construction.

“In addition, Nel-Tekk had established an outstanding track record in safety with no lost-time injuries in more than 25 years and over 2.5 million man-hours worked safely,” said Matt Guerette, previously one of the owners of Nel-Tekk.

Nel-Tekk was able to bring 27-plus years of IAF (insulation, abatement and fireproofing) experience and expertise to Safway Services Canada. “As a world leader in the delivery of access and industrial services, Safway is able to provide us with additional resources to create more value for our customers,” added Mike Guerette, previously an owner of Nel-Tekk. “By becoming part of Safway Services Canada, Nel-Tekk and its employees had an opportunity to continue to grow — allowing us to become a clear leader in scaffolding, access, insulation and coatings, and support the delivery of seamless SIP (scaffolding, insulation and painting) and multiservice solutions in our area.”

By the beginning of 2015, a Safway Sarnia branch will be established at what was previously the Nel-Tekk corporate headquarters in Sarnia. Mike will manage this new Safway Sarnia branch, which will serve Nanticoke, Sarnia and the southwestern Ontario region, as well as Imperial Oil.

“We will offer a full range of access and industrial services, including scaffolding and related products; professional engineering; project management and

coatings; all types of insulation systems; asbestos, mold and lead abatement; identification surveys; insulation system and covering inspections; and installation of fireproofing, fire-stopping and smoke-sealing systems,” said Matt, who will serve as the new regional contracts man-

ager for the Safway Sarnia branch.

“Many of our customers want to work with a company that can provide a complete array of access and industrial solutions while offering true expertise in each service area,” explained Wilson. “By working together, we can deliver

superior performance and customer service as we grow and excel in today’s marketplace to create the best multiservice company in Canada.”

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