

Major new multiservice contracts signal continued growth

Safway® Group

Safway® Group, an industry leader of access and industrial services since 1936, has been awarded two additional new multimillion-dollar contracts for the delivery of multiservices. A Canadian integrated petroleum company awarded Safway Canada a five-year, \$50 million per year contract for full SIP (scaffold, insulation and painting) services at three refineries. In addition, an American multinational chemical corporation and one of the largest chemical manufacturers worldwide has contracted with Safway for a bundle of nine projects to be executed at four different chemical facilities located in Texas and Louisiana for an estimated value of \$150 million over a three- to four-year period. Safway will provide insulation, fireproofing, painting and related access solutions.

“We continue to accelerate our growth in the delivery of multiservices with an emphasis on improved safety, increased productivity and lower costs,” said Gary Duncan, Safway’s senior vice president in charge of operational excellence.

“Our goal is to execute the safe, seamless delivery of multiservices with world-class performance.”

— Gary Duncan, Safway® Group

He noted these are just two recent new contracts in addition to numerous other multiservice projects across North America. With one of the largest research, development and engineering staffs, an exclusive project management system, award-winning safety excellence and a full line of products and services, Safway Group companies design and implement innovative, quality solutions at the lowest installed cost for projects of any size and scope.

“Safway’s objective on these new multiservice projects is the same as it is on every job,” said Duncan. “Our No. 1 value is always safety. We want to set the standard for safety in the industry. Our goal is to execute the safe, seamless delivery of multiservices with world-class performance in a way that provides significant value to our customers.”

With over 90 locations across North America and a growing system of distributors worldwide, Safway Group companies deliver efficient, high-performance multiservice solutions The Smart Way™ by collaborating, communicating and sharing resources. Safway Group companies, including CL Coatings; Industrial Coatings and Fireproofing (ICF); Redi Solutions; Safway

Atlantic; Safway Services; Safway Services Canada; S&E Bridge & Scaffold; and Swing Staging, serve the petrochemical, oil and gas, power, refining, marine, manufacturing, transportation and commercial construction industries worldwide.

Duncan became the senior vice president

in charge of operational excellence in July. With over 17 years of experience and success in the delivery of excellence at jobsites throughout Safway’s West Division, Duncan is ideally suited for his new role.

“Our customers operate in extremely competitive markets,” explained Duncan.

“In my new role, I am constantly looking to create efficiencies. I focus on safety first and foremost, productivity and bottom line costs. Planning and communication are critical on every level.”

For more information, visit www.safwaygroup.com or call (800) 558-4772. ●

THE SMART WAY™
SAFETY | PLANNING | PROCESSES | TECHNOLOGY | PEOPLE

SAFWAY® Group

PROJECT TIMETABLES USED TO DEPEND ON THE WEATHER

**THEN WE FOUND A SMARTER WAY...
WITH HAKITEC® 750
& HAKI Trak 750**

**SAFEGUARD ASSETS AND EQUIPMENT
ENSURE SAFETY & PRODUCTIVITY**

When you need to protect assets, equipment and structures or create a barrier from the weather, HAKI® temporary systems and building shelters provide the ideal solution. Quick and easy to erect with standard components, HAKITEC® 750 and HAKI Trak 750 can be designed to cover a large, wide, uninterrupted span and fit almost any shape and size, including pitched and polygonal structures. By safeguarding assets with HAKI® temporary systems and building shelters, Safway Group can ensure the highest-level of efficiency, performance and safety. Typical applications include: industrial jobsites, buildings, commercial construction, storage, warehousing and shipbuilding and repair.

Safway Group is the primary distributor of HAKI® products throughout North America. Available for purchase or lease.

WWW.SAFWAY.COM/HAKI



Safway Group Companies:



Please visit us at POWER-GEN, booth no. 3571